



COVID-19 webinar

31 March 2020

The association for the European self-adhesive labelling and adjacent industries

- We are here for the purpose of discussing the learnings and best practices in addressing the challenges of the Covid19 crisis. For this purpose we have put together an agenda. We will stick to the agenda and limit our conversation and the exchange of information to what is strictly necessary to achieve the scope mentioned in the agenda.
- We remind you that companies that have attended this meeting remain competitors in the broader scheme of things and operate independently. Attendance here is conditioned on your assurance and ongoing compliance with the requirement that none of you discuss with each other your commercial terms with any of your customers, or commercial terms that you have with your own suppliers, including without limitation prices, rebates, freight, volumes, territories, or any other competitive or potentially competitive terms.
- We need to avoid and prevent the exchange of competitively sensitive information, such as but not limited to: prices in the current market place (including any component of price, price levels, rates, discounts, rebates, costs etc.), allocating markets (by geography, product, customers), coordinating bid opportunities (pending or future), jointly boycotting any customers or suppliers or distributors, future marketing plans or strategies (including production volumes), R&D plans, sales forecasts, plans for territorial expansion or capital investment plans, customer-specific detailed sales information or terms of contracts
- Further please always follow your company's internal antitrust and competition policies. We expect you to consult with, and follow, your own company's policies and any guidance you may have received.



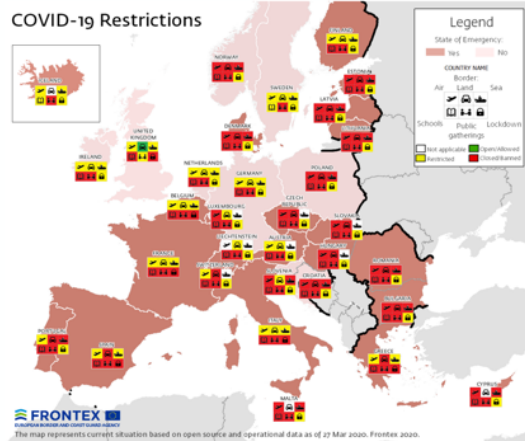
Pablo Englebienne
Regulatory Affairs Manager

The association for the European self-adhesive labelling and adjacent industries

Goals of this meeting

1. Offer a platform to exchange experiences of members under COVID
2. Find out how FINAT can best help members in times of COVID

1. Introduction: current status
2. EC measures: transport, finance
3. General workplace safety precautions
4. Threats
5. Status per country
6. Member concerns
7. Wrap-up



- State of emergency in most states
- Border controls at land borders
- Lockdown in UK, FR, IT, ES, BE, GR
- Schools closed in all MSs

https://ec.europa.eu/info/live-work-travel-eu/health/coronavirus-response/travel-and-transportation_en

- [EC communication](#) from March 23
- Borders crossing should not last more than 15 minutes including checks and screenings
- Open to all freight vehicles **independent** of *load, origin, destination, nationality* of driver or country of registration
- International certificate of professional competence only document required, or certificate for International Transport Workers for drivers and (essential) passengers ([Annex 3 of EC communication](#))
- Voluntary industry initiative (by the folding carton industry): [Green Lane label in 11 languages to justify essential goods](#) (not yet required)

- [EC communication](#) from March 19
- Specific measures for SMEs
- Direct grants or tax advantages up to €800K/company
- Subsidized loans and state guarantees on bank loans
- Additional flexibility and access to credit
- Member states implementing specific measures: DK, FR, DE, IT, LV, LU, PT, ES, UK

https://ec.europa.eu/info/live-work-travel-eu/health/coronavirus-response/economy/state-aid-cases_en

- Ensure 2m distance between workers
- Arrange work in small groups, fixed teams
- Hygiene: frequently disinfect surfaces, toilets
- Wear appropriate PPE: surgical masks, gloves
- Site operating procedures: see [UK](#) and [NL](#) example
- [WHO hand sanitizer gel recipe](#)
- Your experience?

- **BE:** More frequent sanitisation, all employees that can work at home, should stay at home. Software needs to be adapted.
- **FI:** Track contacts (own logbook) during working hours to enable quick response in case of infection. Keep shifts separated. Face masks rare in Finland.
- **FR:** all who can work from home, have to stay at home. Only essential people at factories. Software needs to be adapted; shortage of masks. Digital safety issues, computers under attack by hackers..
- **ES:** Government confiscated masks & gloves from suppliers. Increased number of attacks from hackers (e.g. false domain created resembling existing company name requesting payment from a customer to their own account.) Precautions to be taken to check VPN connections.
- **IT:** Specific safety regulations for maintenance and adapted procedures to load/unload.
- **UK:** Similar measures as in other countries
- **DE:** Working conditions ensured for employees working from home. Provide laptops, establish systems, ensure data safety.

- **Availability of raw materials**
 - Adhesives
 - Ethanol, isopropanol
 - Supply from outside EU hindered
- **Shipment of finished products**
 - Delays at border crossings; Green Lanes not optimal
 - Difficult international transport conditions: risk of delays, fear of quarantines, lack of restaurants underway...
- **Recognition of packaging as crucial industry in member state**
 - Explicit vs. implicit (supply chain/services for crucial industries)
 - National association declarations
 - Permit of circulation for workers (e.g., FR)

Availability of raw materials

- **BE:** No issue on getting materials, but more time-consuming to acquire.
- **DE:** Lobbying for reduction of bio-ethanol in vehicle fuel; chemical industry issued statement to government that bio-ethanol in fuels can be used for solvents and disinfectants.
- **ES:** issues to get alcohols, government captured stocks; perfume industry now also manufacturing hydrogol/propanol.
- **UK:** Shortage of appropriate chemicals, considerable price increases ~30%. Availability of paper from Europe reduced. Children of key workers have access to school.

Shipment of finished products

- **DE:** Permit of circulation across border no issue

Recognition of packaging as crucial industry in member state

- **BE:** Packaging & chemicals considered as essential industry
- **DE:** Key workers have access to childcare, depending on state (one or 2 parents working). Working together with folding carton &

corrugated board industry, sent statement to Ministry of Food & Agriculture to widen list of critical infrastructure including packaging in case of total lockdown. Preparing a template for certificate for employees. Relevant mail will be sent to FINAT.

Some people from printing industry being enabled to benefit about this.

- **FR:** Kindergarten only open for children of medical workers. Discussing with government to include packaging as essential industry. Waiting for response.
- **ES:** Total confinement of industries, apart from critical industries, but their suppliers could be closed. Most (label) printers are working – peak in demand. Asking their essential customers for certificate of essentiality (on letterhead). This is not an official document. Catalan government starting a database to register. Received certification for their employees.
- **IT:** Printing industry recognised. Released statement to suppliers to ensure they can supply. Released certificates to their employees. Template released by IT printing association.
- **UK:** some schools open for children of key-workers in critical industries in printing industry or supply chain.

- IT
 - Ban of non-essential travel
 - Limitation of free movement, except in cases of necessity
 - Ban of public events
 - Closure of commercial and retail businesses, except essential goods sellers and banks
 - Suspension of teaching in schools and universities
 - Under-surveillance quarantine of infected persons
 - Shutdown of all non-essential businesses and industries (from 23 March)
 - See also [here](#)
- ES
 - All non-essential industries closed 30/3 - 9/4

- **FR**
 - Lockdown until 15/4
 - Shortage of masks and ventilators. Industries forced to speed up production to help hospitals. UNFEA has a weekly meeting with members. 80% of people working.
- **NL**
 - 1.5m distance, max. 3 people enforced by police, fines up to €4K
 - Mobility not restricted
 - Schools closed, childcare available for parents in crucial jobs
 - Current measures until 6/4, likely prolonged today
- **UK:**
 - Restrictions to continue, every 3 weeks a review on situation. Slightly different measures than Europe. Police more actively engaged to enforce rules.
- **Input from other countries welcome!**

- **FINAT**
 - Information exchange via [website](#)
 - Liaison with other stakeholder associations at EU level
 - Align/support joint industry positions (packaging industry, raw materials) on critical infrastructure, cross border transport, availability raw materials
 - Own FINAT/label industry statement (to be released tomorrow)
- **National Associations**
 - Update
- **L9 (global)**
 - Information exchange





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