

FINAT Membership Structure and fees 2024

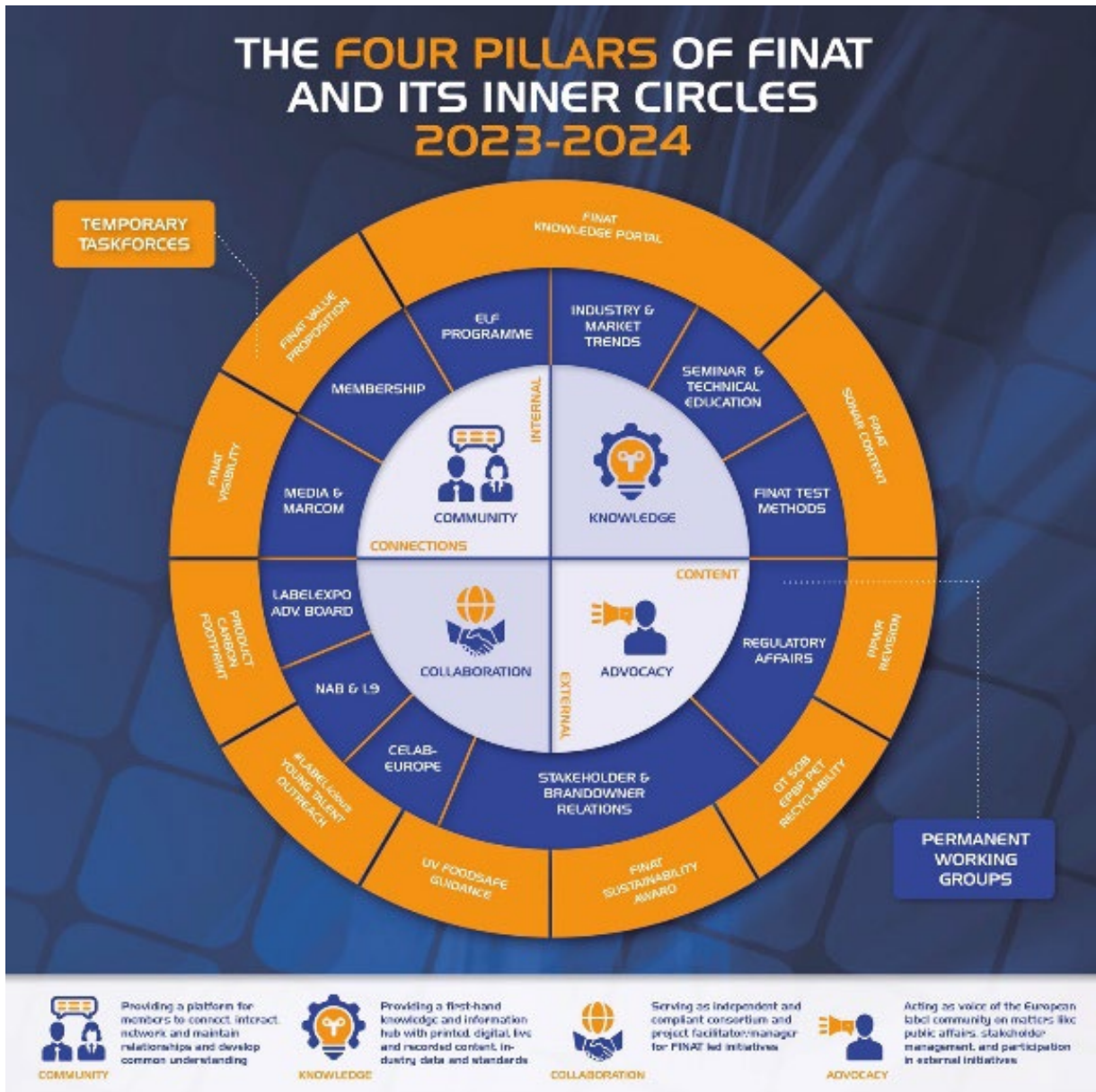
These are challenging times for the European label community. After the Covid-effect has worn out, raw materials and labour shortages, supply chain disruptions, geopolitical uncertainty, energy and raw materials cost rises, regulatory and sustainability demands, economic recession and finally the current market volatility are dominating the scene for the labels and packaging industry globally.

In times like these, membership of trade associations like FINAT can help in finding answers and solutions to these challenges:

- FINAT provides access to the **premier network** of European business owners, decision makers, suppliers, associations and institutes in the labels and packaging industry;
- FINAT's **flagship events**, the European Label Forum (the 'ELF', next edition 22-24 May 2024 in Athens) and the FINAT Seminar (20-22 November 2024, Barcelona) provide an excellent opportunity for peer-to-peer networking, discussions, learning and the exchange of knowledge;
- In between our live events, the FINAT luncheon webinar series provide a **monthly online update** on a variety of business, technology and sustainability developments;
- Our bi-weekly Labelling News Online (LNO) newsletter, our website portal as well as our other knowledge channels keep you up to date about the **latest reports, whitepapers, standards and guidelines**, such as the FINAT RADAR, our quarterly market review, the recent brochures on PET Recycling and Product Carbon Footprint/Life Cycle Analysis, as well as the FINAT Test Methods;
- Our programme of **industry awards** including the FINAT Label Competition, the FINAT Sustainability Award, and the #LABELicious Competition serve as a label industry show window rewarding excellence in label printing, sustainable solutions and young talent development;
- Our structure of **working groups and taskforces** brings together the label industry's finest experts to collaborate on joint projects that serve the common interest of the entire label industry, for instance in the case of CELAB-Europe (liner and matrix recycling) and the UVFoodSafe consortium (defining guidelines for the safe use of UV curing technology in food labels & packaging);
- Our role as the leading body representing the European label industry gives us the **leverage to advocate common interests** towards legislators, regulators and industry stakeholders.

New Organisational Structure

FINAT's current 'Four Pillar' strategy underlies these programmes. The keywords '*Community*', '*Knowledge*', '*Collaboration*' and '*Advocacy*' are also reflected in the new, 'circular' structure of *permanent working groups and temporary taskforces*.



Join our Working Groups

As a member-centric organisation, *your* participation and engagement is key to our common success. We therefore invite you to consider taking an active role in one or more of our events and programmes. If you are interested please contact Jakovina at the FINAT secretariat (jvhaeringen@lejeune.nl) for more information.

New Membership Fee Structure

With growing challenges and responsibilities comes the need for sufficient resources to fulfil FINAT's member value proposition. Although the annual market volume of the label industry in Europe has grown by 14% between 2016 and 2022, and although our membership database grew at the same rate, our membership fee income *decreased* by 7% during that same period.

The reason for this is industry consolidation. Between 2016 and 2022, the percentage of member companies belonging to the same group as their corporate headquarter paying the membership bill has increased from 25% to almost 45%.

On the occasion of the (Extraordinary) General Assemblies of 14 December 2022 and 31 May 2023, after 15 years of no change (except indexation), members therefore gave their approval for a **structural change in FINAT's membership fee structure**. The membership fee categories and corresponding membership fees for 2024 will be as follows:

LABEL CONVERTERS

- TIER 1: 0 < 8 million group turnover in the labels sector: € 500
- TIER 2: 8 < 20 million group turnover in the labels sector: € 1,250
- TIER 3: 20 < 100 million group turnover in the labels sector: € 2,500
- TIER 4: > 100 million group turnover in the labels sector: € 5,000

SUPPLIERS

- TIER 1: 0 < 3 million group turnover in the labels sector: € 1,250
- TIER 2*: 3 < 25 million group turnover in the labels sector: € 2,500
- TIER 3*: 25 < 100 million group turnover in the labels sector: € 4,500
- TIER 4: > 100 million group turnover in the labels sector: € 7,500

*** For indirect suppliers to the label industry, in 2024 and 2025 only TIER 2 and TIER 3 will apply.**